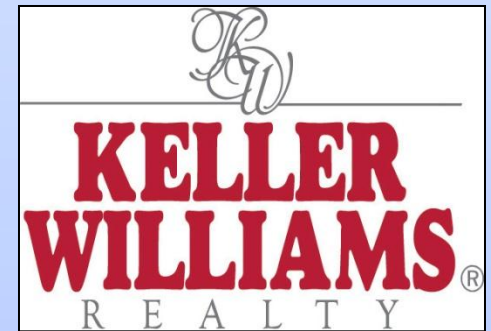
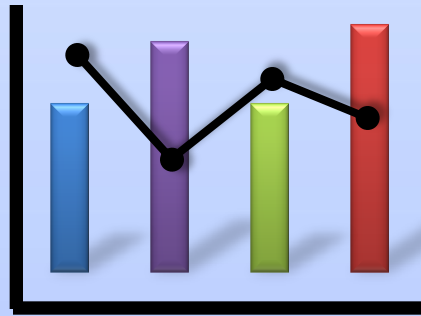


# 3Q 2010 Area Comparison Report: Condo/Townhome Residences



**ChartMaster Services, LLC**

***Presentable Market Data***

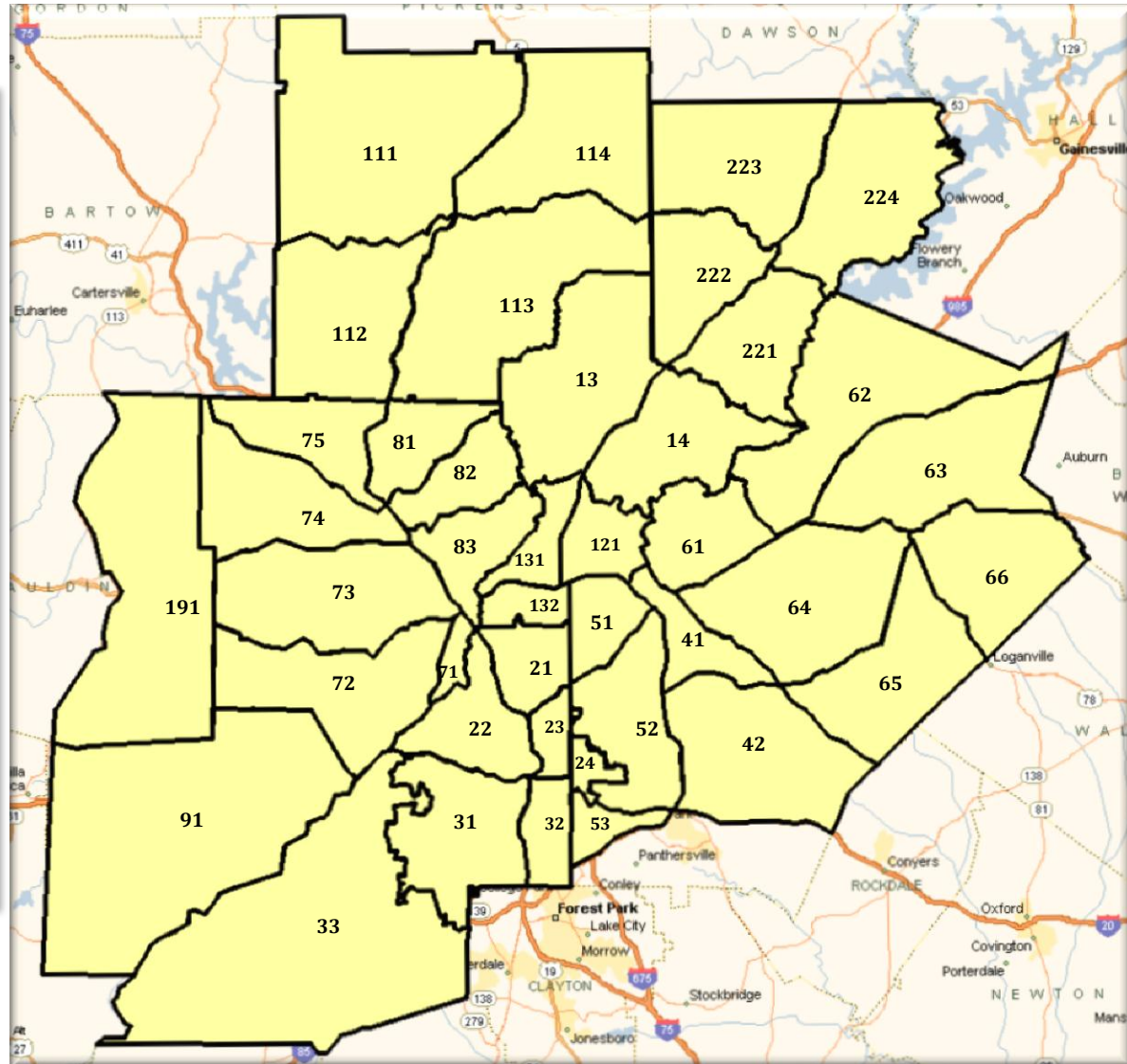
Chuck Carr  
2317 Briarleigh Way  
Dunwoody, GA 30338

Office: 770-698-8797  
Cell: 678-591-6030

Email: [ChartMasterChuck@aol.com](mailto:ChartMasterChuck@aol.com)  
[www.ChartMasterServices.com](http://www.ChartMasterServices.com)

# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC



**Metro Area FMLS Areas Included (41)**

**Cherokee County:**  
111 113  
112 114

**E. Cobb:**  
81 82 83

**W. Cobb:**  
71 73 75  
72 74

**DeKalb:**  
24 42 52 121  
41 51 53

**Douglas:**  
91

**Forsyth:**  
221 222 223 224

**Fulton OTP:**  
13 14 131 33

**Fulton ITP:**  
31 21 132  
32 22 23

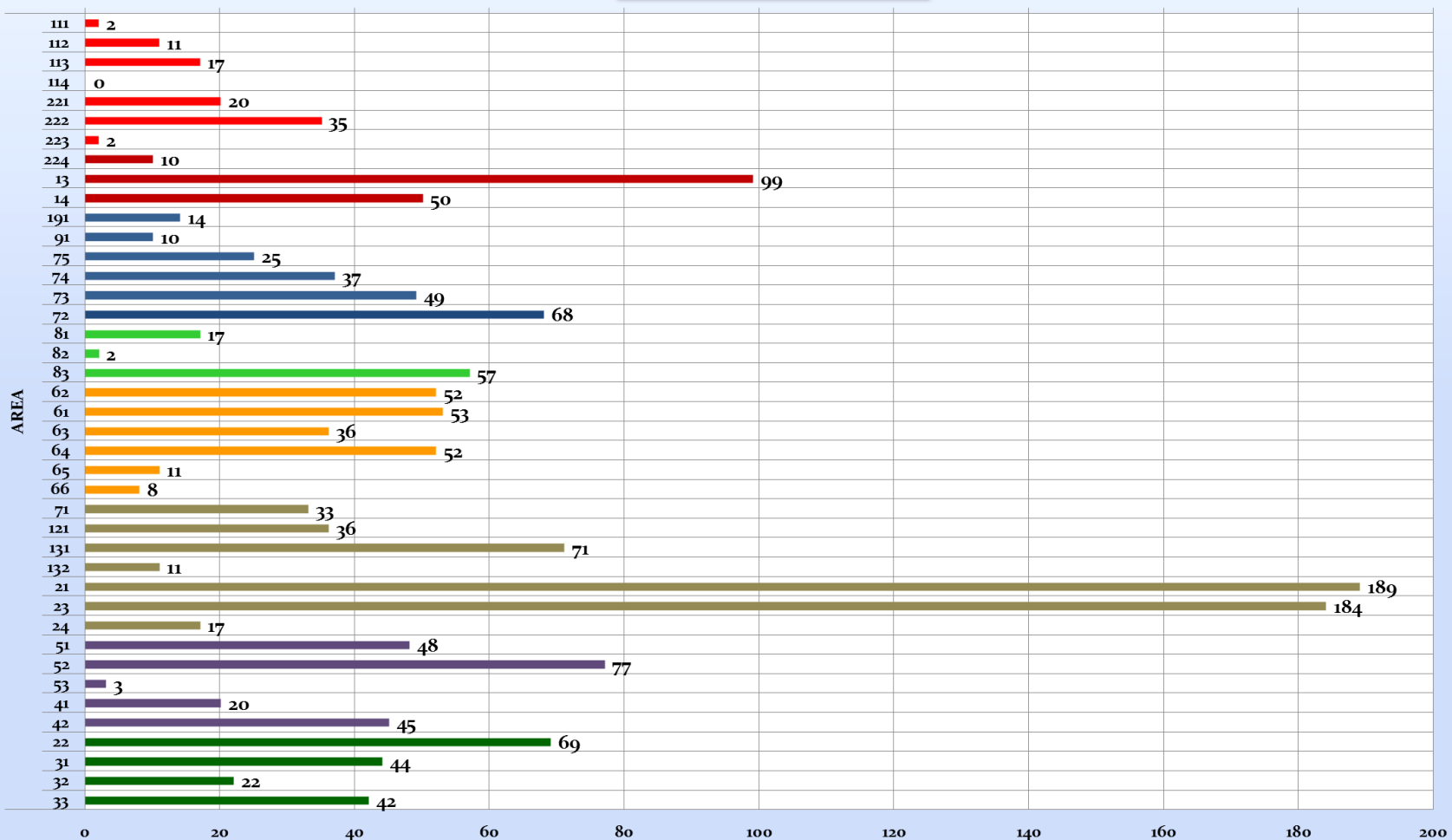
**Gwinnett:**  
61 62 63  
63 65 65

**Paulding:**  
191

# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC  
3Q ONLY

## Number Sold

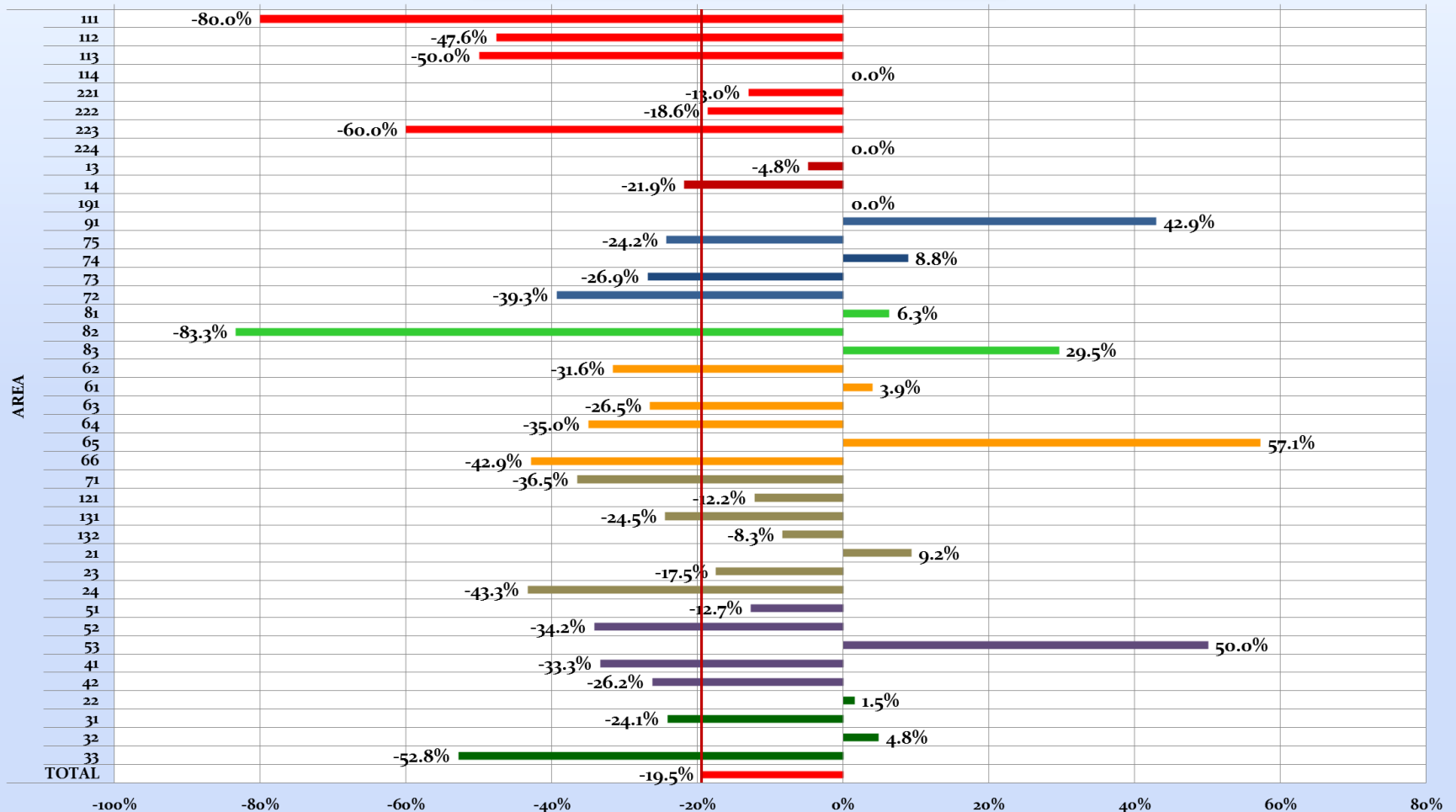


# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC

Changes Compared to Same Quarter of Previous Year

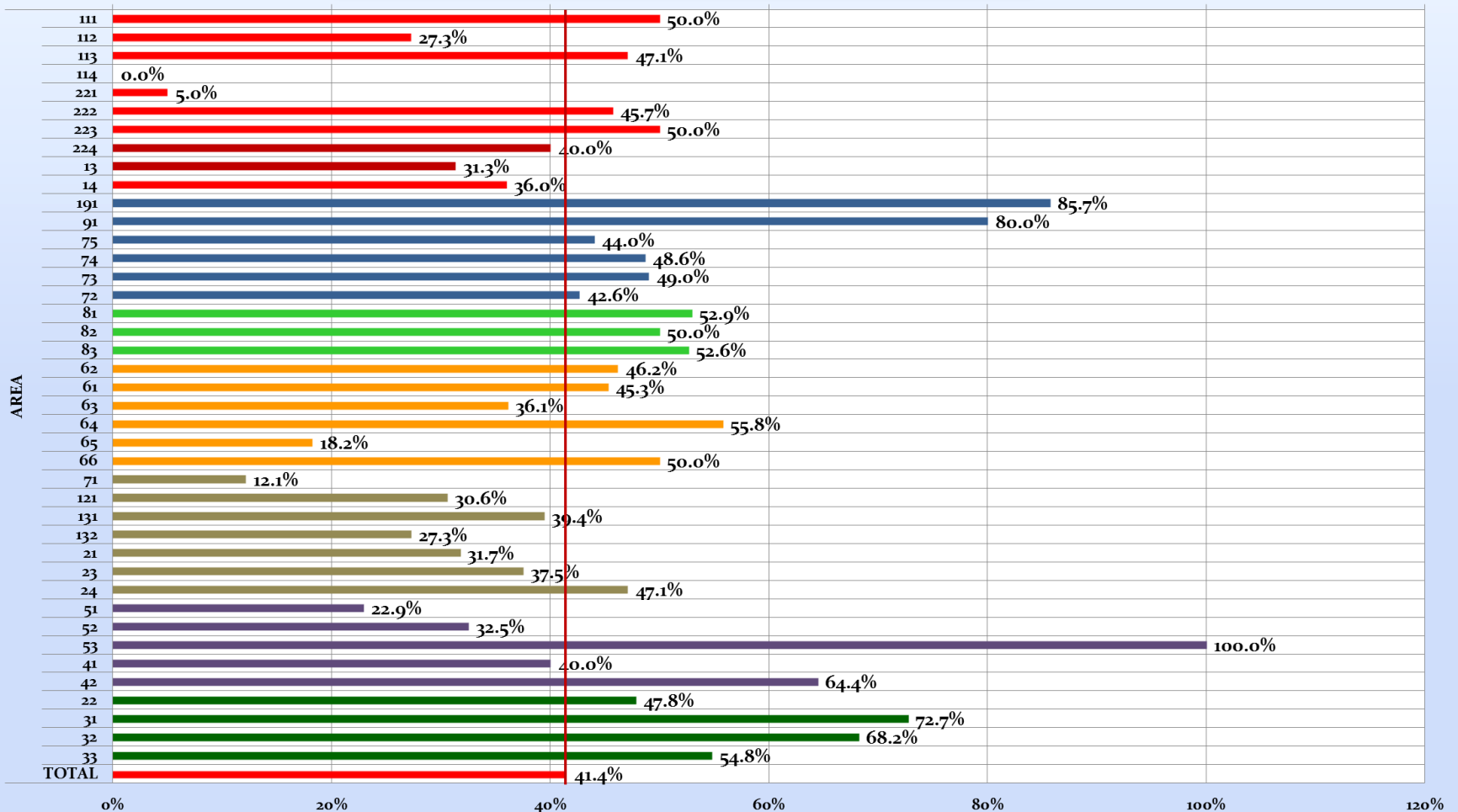
## Change in Number Sold



# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC  
3Q ONLY

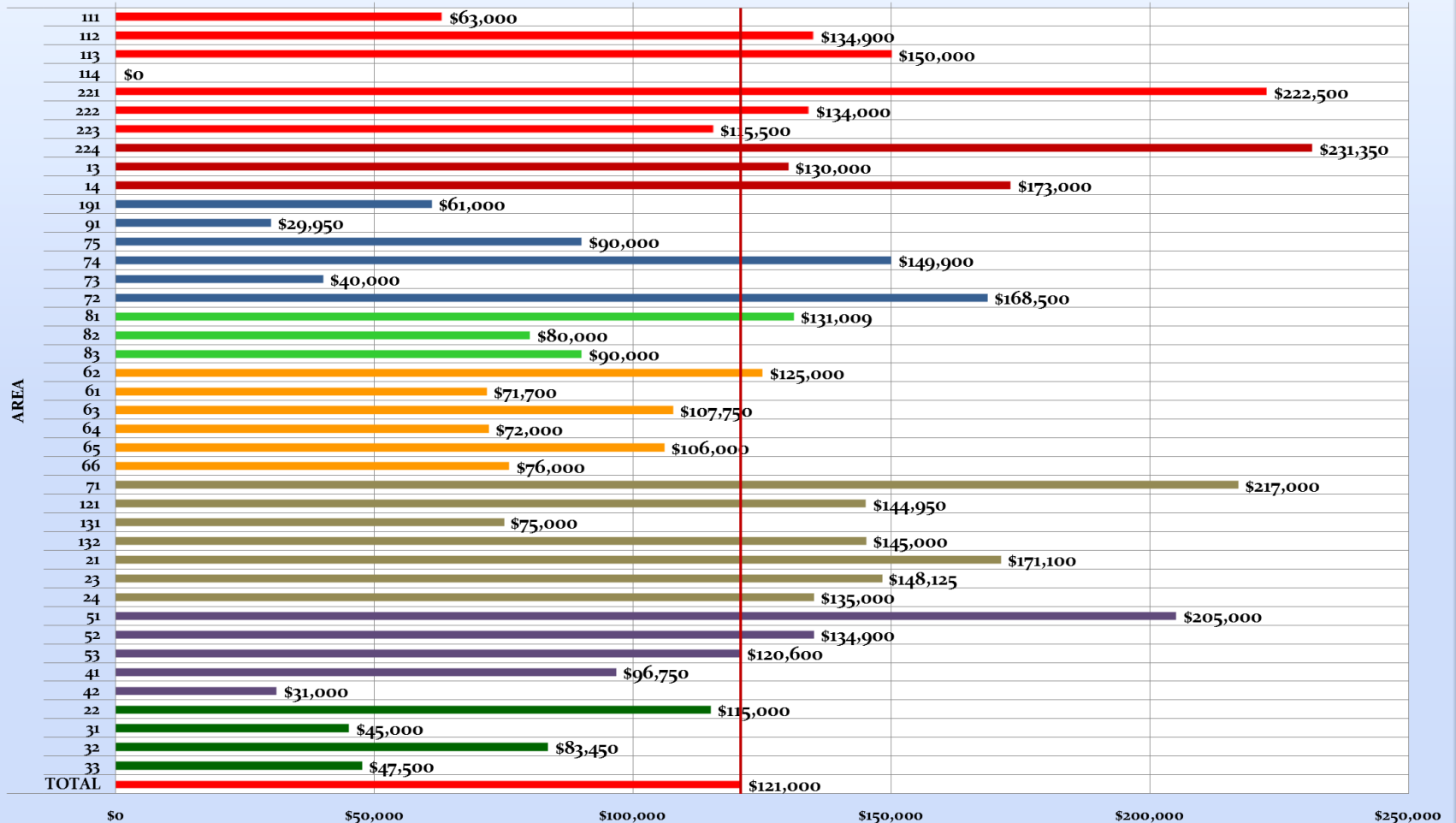
## Distressed Percentage of Sales



# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC  
3Q ONLY

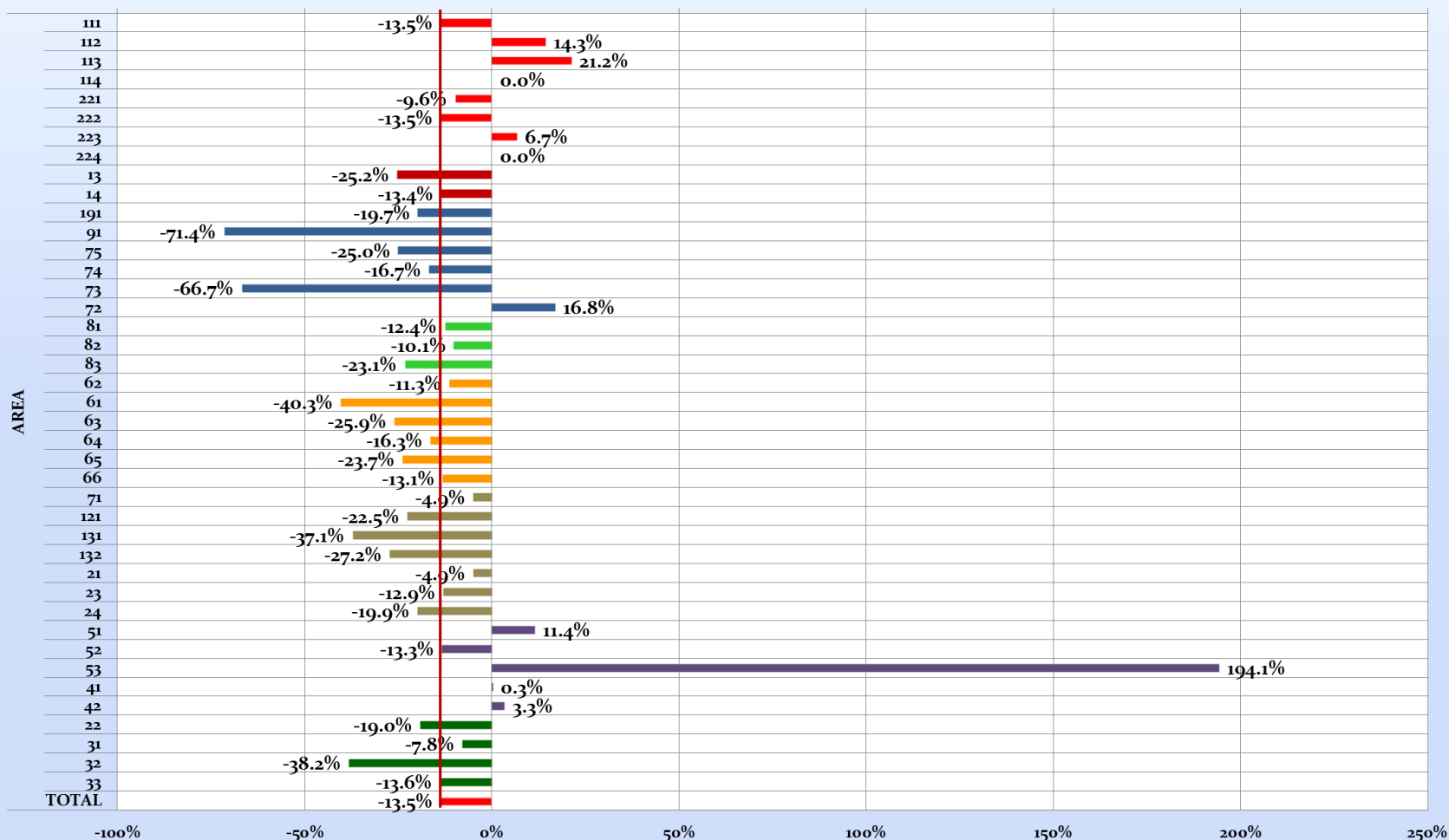
## Median Sales Price



# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC  
Changes Compared to Same Quarter of Previous Year

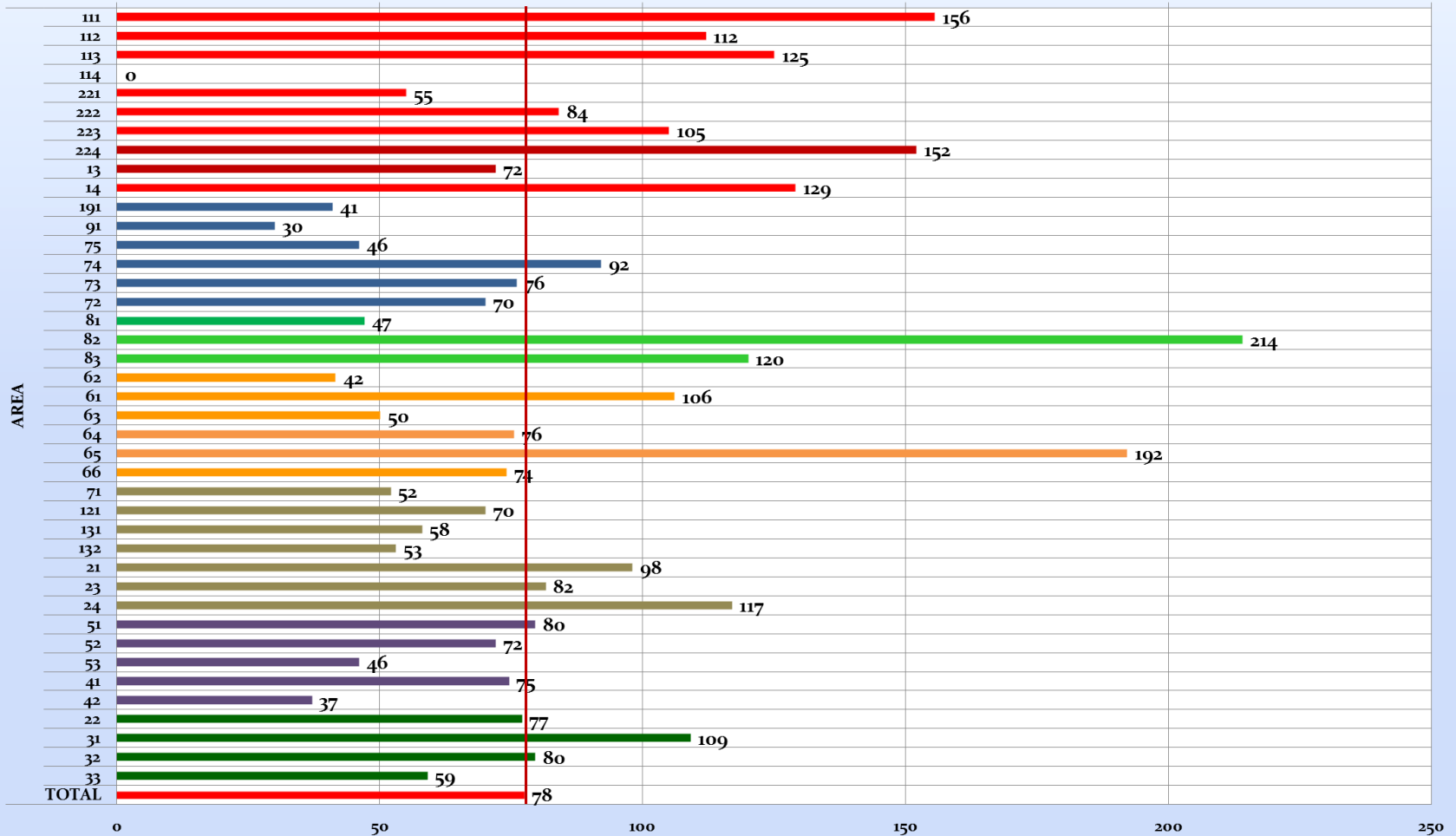
## Change in Median Sales Price



# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC  
3Q ONLY

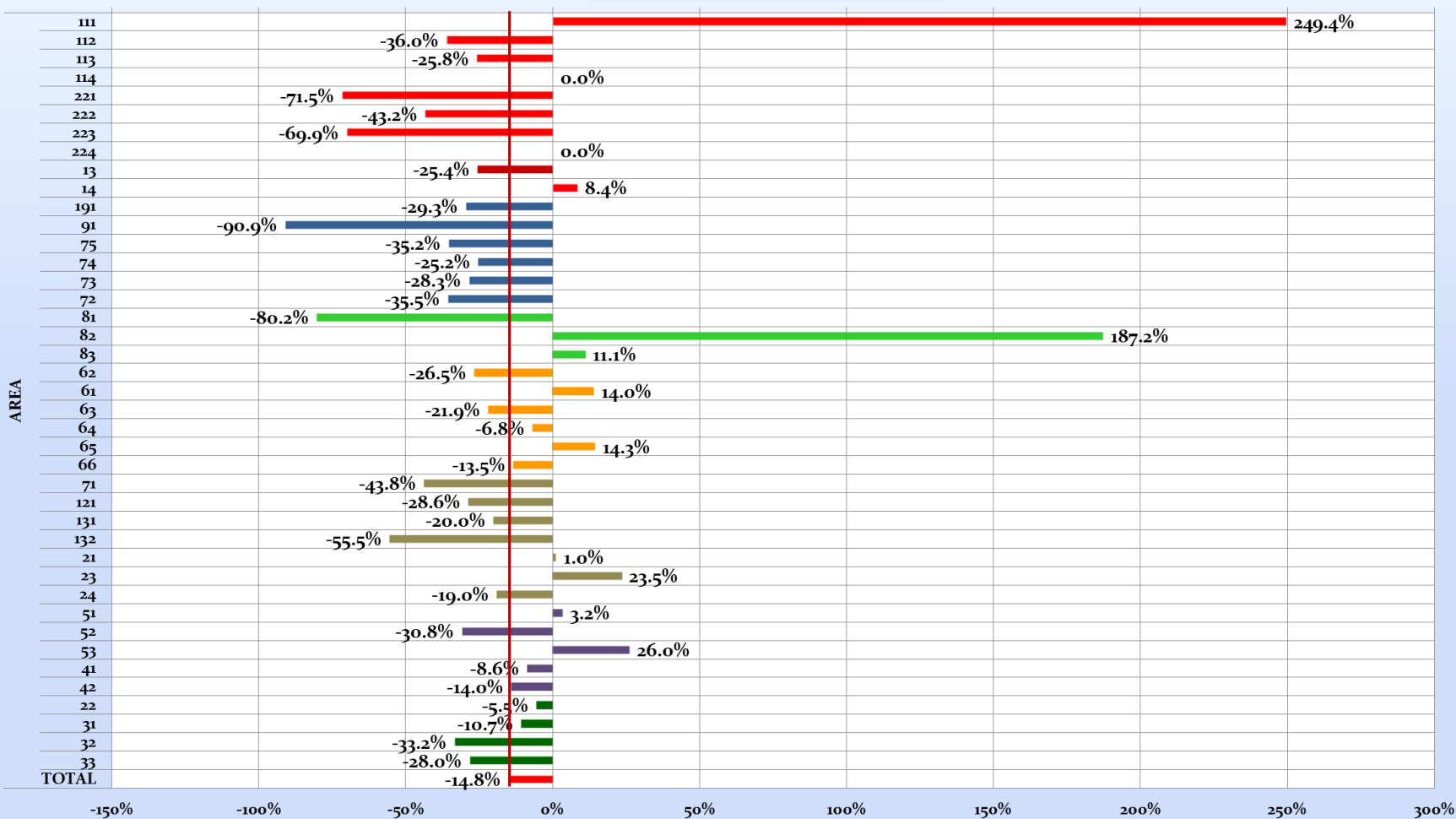
## Days On Market



# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC  
Changes Compared to Same Quarter of Previous Year

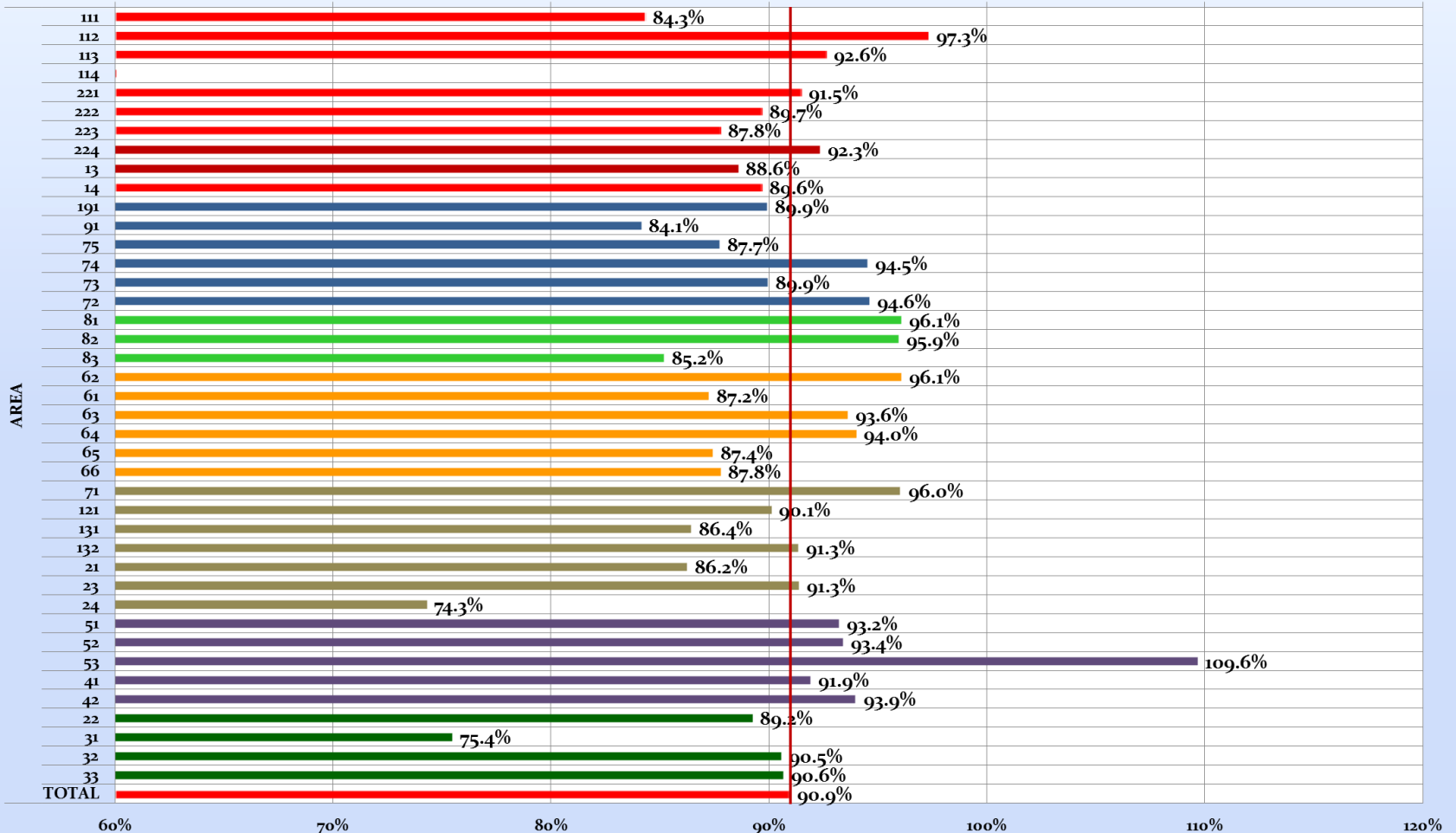
## Change in DOM



# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC  
3Q ONLY

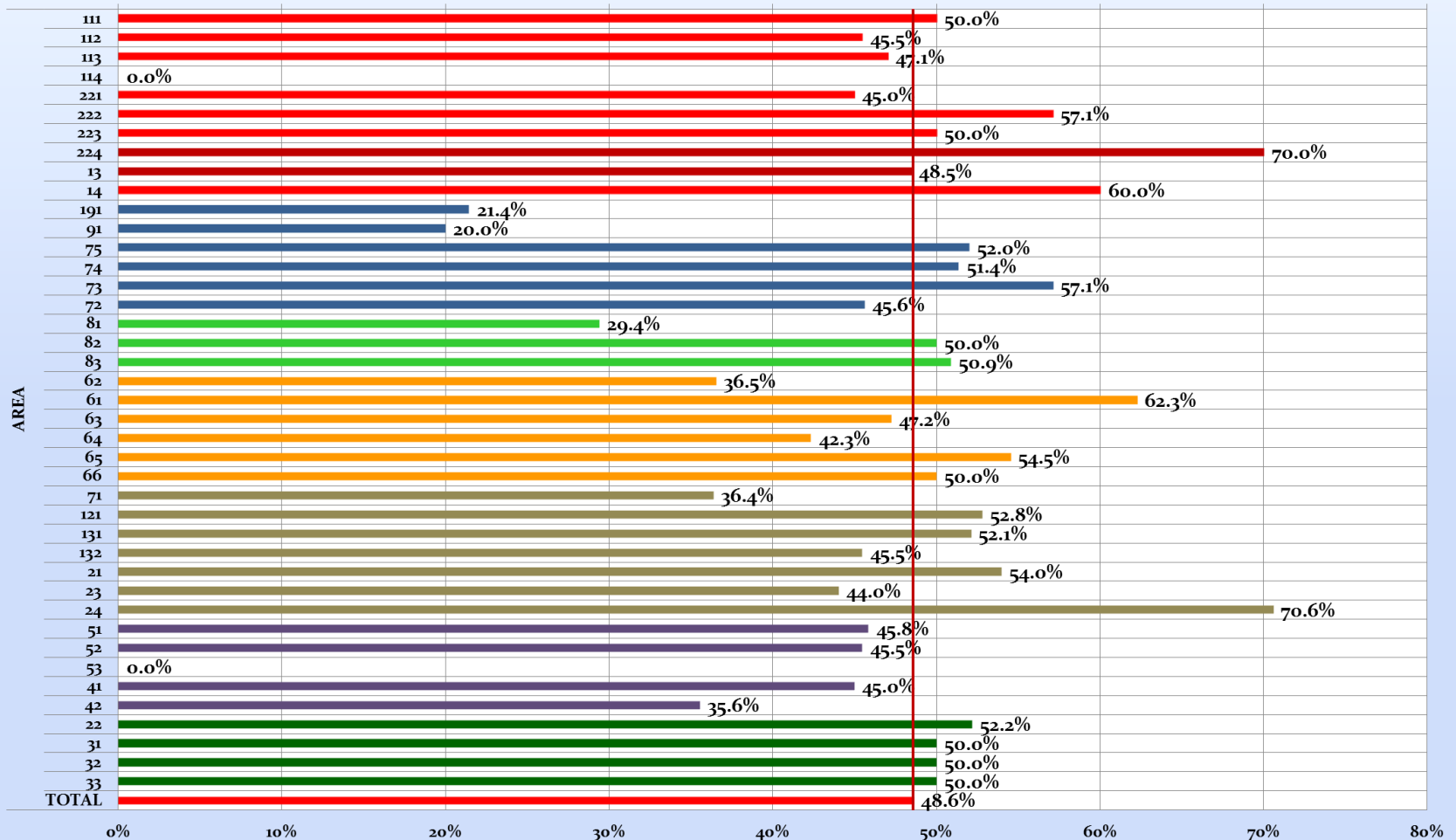
## % Sales/Original List Price



# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC  
3Q ONLY

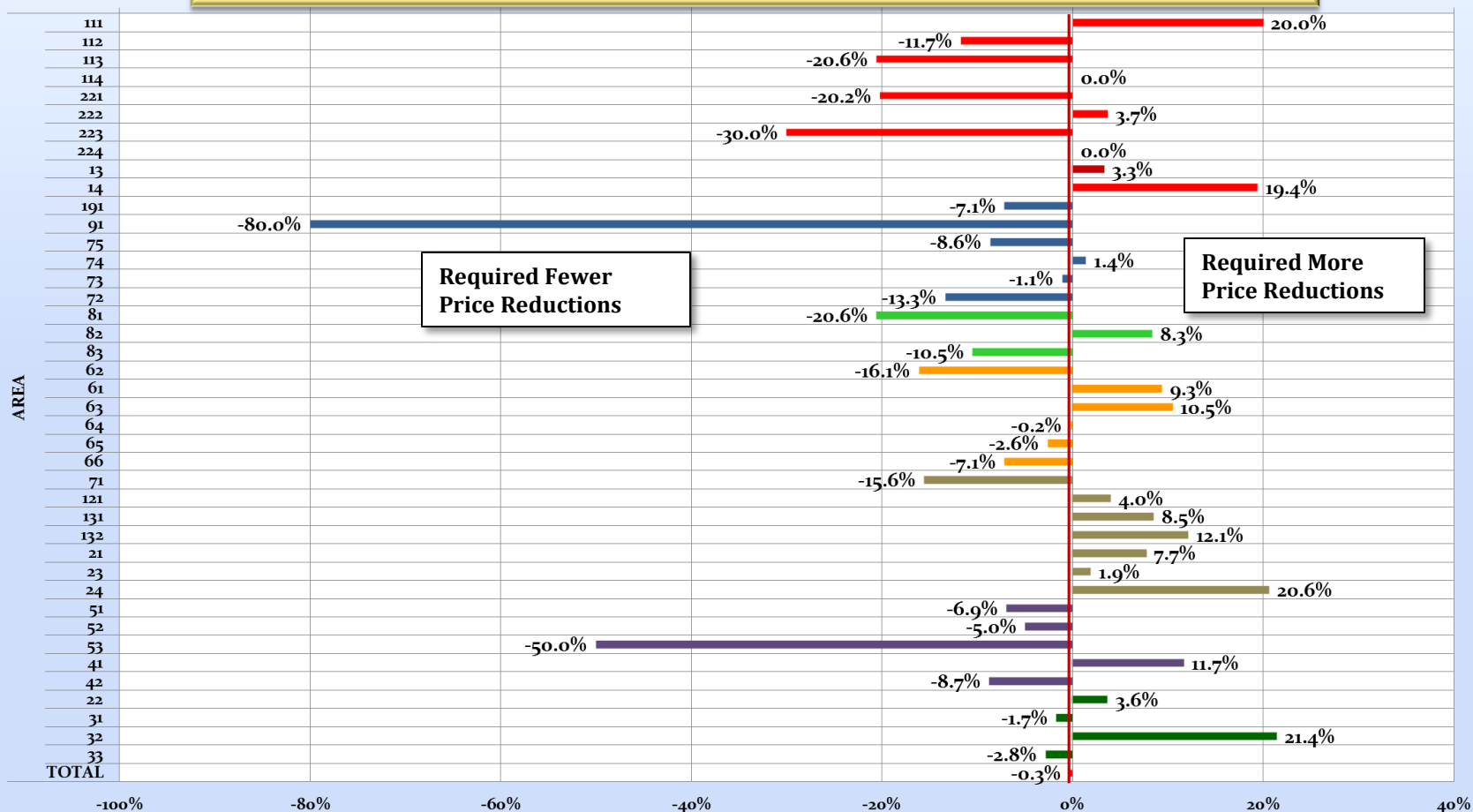
## Incidence of Price Reductions



# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC  
 Changes Compared to Same Quarter of Previous Year

## Percentage Points of Change in the Incidence of Price Reductions

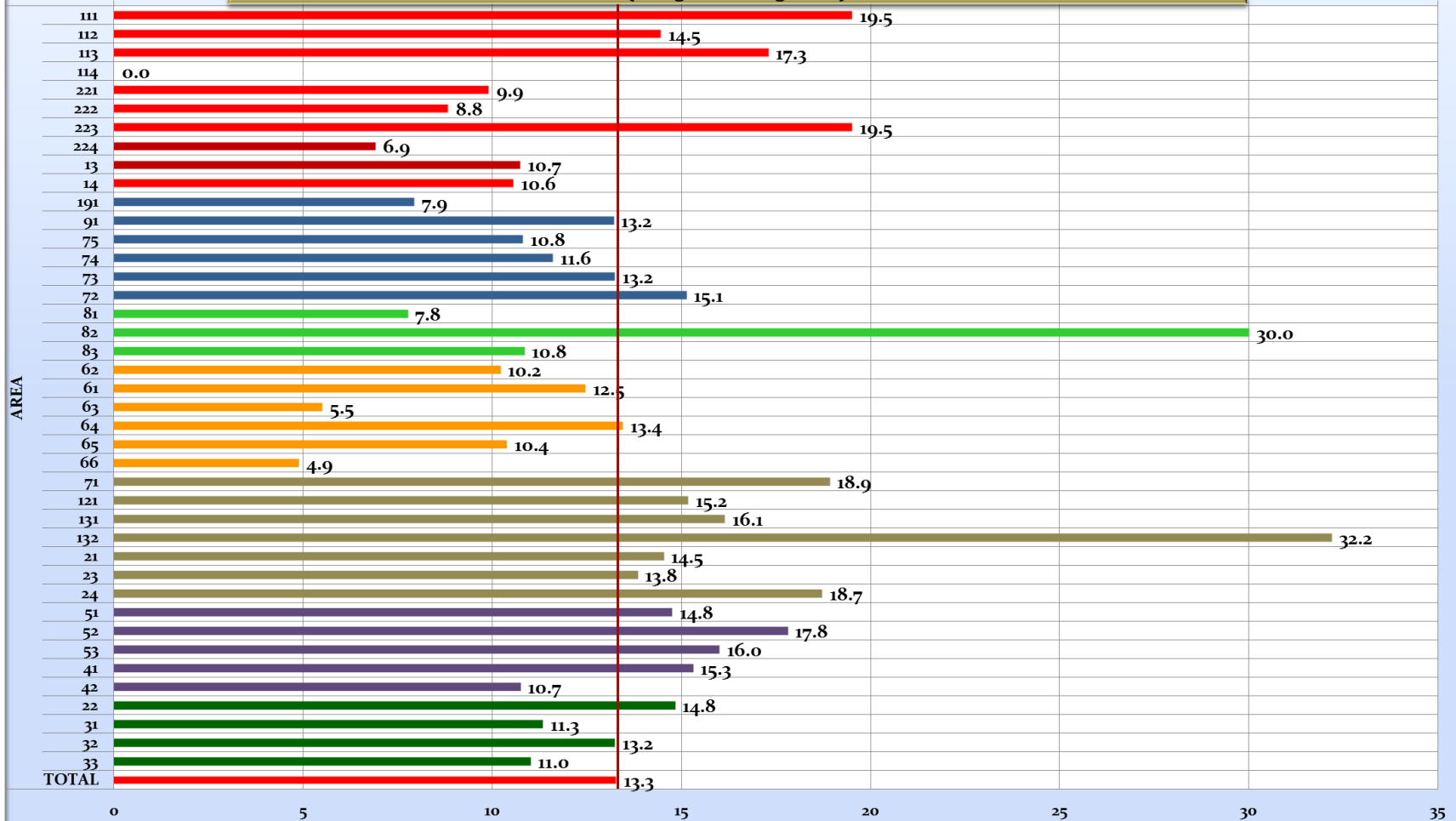


# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC

## Months Supply of Listings - September, 2010

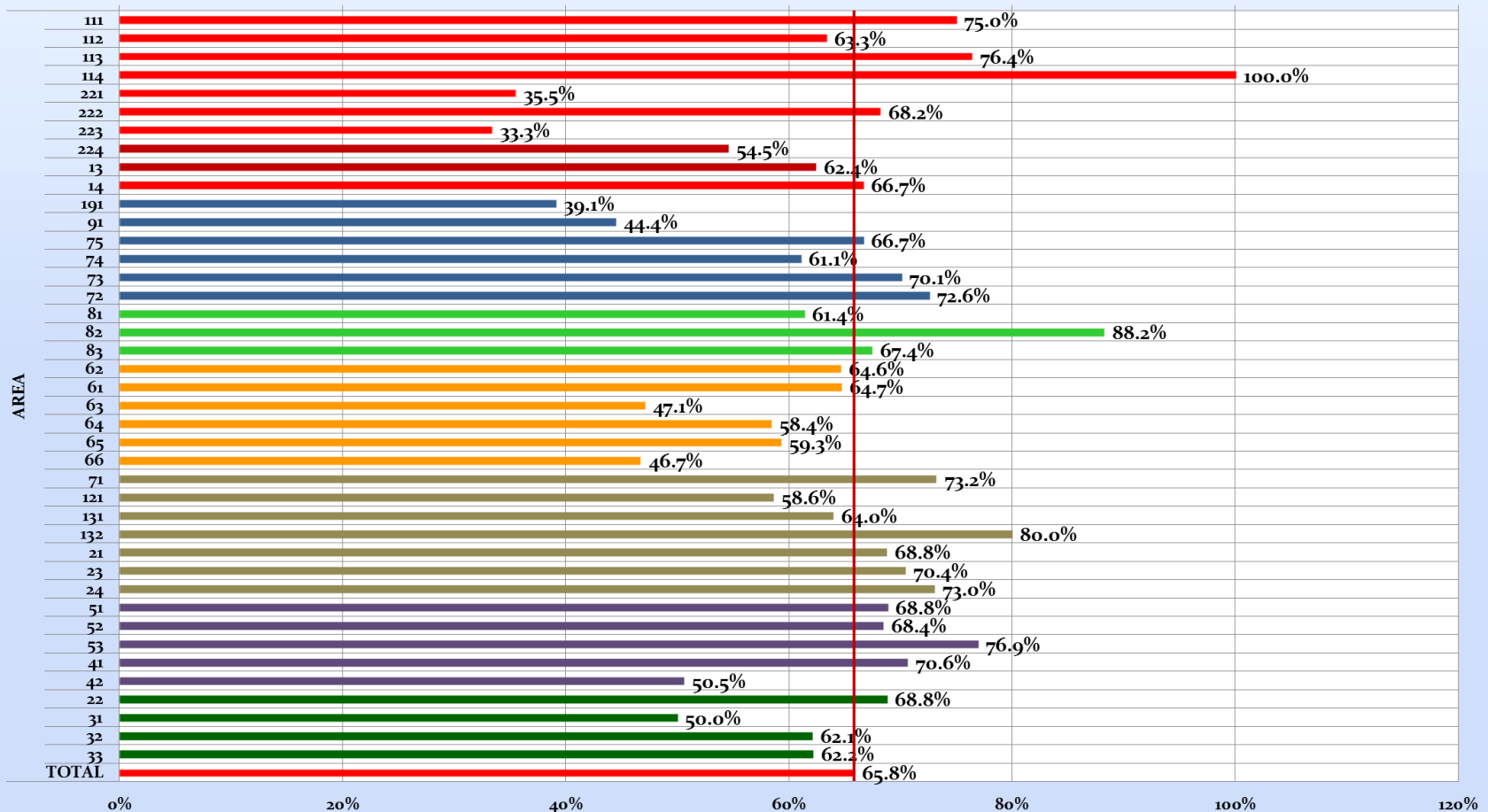
(Using 3-mos. Avg. Sales)



# 3Q 2010 Condo/Townhome Residence Sales

Prepared Exclusively for Keller Williams Realty by ChartMaster Services, LLC  
3Q ONLY

## Failed Listings Percentage



# Area Comparison Worksheet

## Condo/Townhome Residences

	Metro Area TOTAL	AREA ____	AREA ____	AREA ____	AREA ____	AREA ____	AREA ____
<b>Number Sold</b>							
<b>YTD Percentage Change # Sold</b>							
<b>Foreclosure Percentage of Sales</b>							
<b>Median Sales Price</b>							
<b>Median Sales Price % Change</b>							
<b>Median Days on Market (DOM)</b>							
<b>Percent Change in DOM</b>							
<b>Median S/L Price Percent (% S/L)</b>							
<b>Percent with a Price Reduction</b>							
<b>Percentage point change in number of transactions with a Price Reduction</b>							
<b>Months of Supply of Listings</b>							
<b>Percent Failed of Finalized Listings</b>							
<b>COMMENTS:</b>							

# Area Comparison Worksheet

## Condo/Townhome Residences

	<b>Metro Area TOTAL</b>	<b>AREA ____</b>	<b>AREA ____</b>	<b>AREA ____</b>	<b>Remarks</b>
<b>Number Sold</b>					
<b>YTD Percentage Change # Sold</b>					
<b>Foreclosure Percentage of Sales</b>					
<b>Median Sales Price</b>					
<b>Median Sales Price % Change</b>					
<b>Median Days on Market (DOM)</b>					
<b>Percent Change in DOM</b>					
<b>Median S/L Price Percent (% S/L)</b>					
<b>Percent with a Price Reduction</b>					
<b>Percentage point change in number of transactions with a Price Reduction</b>					
<b>Months of Supply of Listings</b>					
<b>Percent Failed of Finalized Listings</b>					